



October 19, 2012

Lynda Provencher
Department of Environmental Conservation
Waste Management Division
103 South Main Street/West Building
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Dear Lynda,

At the request of the Vermont Department of Environmental Conservation, Cardno ATC conducted a survey of the environmental consulting industry in order to determine prevailing industry rates. Cardno ATC worked in partnership with the Vermont Environmental Consortium (VEC) on this project.

On August 14th, Cardno ATC distributed the survey via email to seventy-six (76) environmental firms in New England. The firms selected had previously been identified by the the Vermont Department of Environmental Conservation as participating in Petroleum Cleanup Fund (PCF) reimbursable projects, or were identified by Cardno ATC and VEC as working on PCF projects in Vermont. The list included consultants, laboratories and equipment rental firms. These lists are included in Appendix A.

Eleven (11) firms responded and returned the survey.

The data are compiled on the attached spreadsheet and depict the minimum, maximum and mean value for each reimbursement item, as well as the current Vermont DEC PCF reimbursement rate. In addition to traditional reimbursement items, we asked the respondents to include any items that they regularly bill for but are not on the reimbursable item list. These items are included on the spreadsheet as well.

Thank you for selecting Cardno ATC to aid in conducting this survey. If you have any questions, please do not hesitate to call us at (802) 862-1980.

Sincerely,

Cardno ATC.

Eric Nehrbauer
Office Administrator

Thomas J. Broido
Principal Scientist

Appendix A

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Waste Management Division
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Appendix B

